

# 2021 Annual Report

Hope for Every Child, Healing for Every Family, Every Day.



## Shari's Note

The highlight of 2021 for me was attending the groundbreaking of the new William N. Dill Youth Development Center. It was a moment that demonstrated all we work for as a board: Creating a sustainable future, providing the tools the agency needs, and, most importantly, doing what is needed for the children and families we serve. I'm incredibly proud of the continued success throughout the agency.

– Shari Smith, ECH Board President



## Mike's Note

We saw so many examples this year of perseverance and resiliency with the children and families we serve – it was incredibly inspiring. ECH is proud to help them push forward to accomplish the things they want for themselves, all made possible by the dedication of our staff and the generosity of our donors. Together, we keep raising the bar on what is possible.

– Michael P. Brennan, CEO



## Leadership Team

Michael P. Brennan, *Chief Executive Officer*  
Duane Lewis, *Chief Operating Officer*  
Sherry Gerke, *Chief Development Officer*  
Brandi Behne, *Chief Financial Officer*

## Board of Directors

Shari Smith, *President*  
E. David Viehmann, *Vice President*  
Paul G. Flynn, *Treasurer*  
Stephen R. Schroeder, *Assistant Treasurer*  
Dennis B. Mertz, *Secretary*

Oliver A. Berwin, Jr., *President Emeritus*  
Regina Berwin  
Jeremy Fettig  
William Gamewell  
Gerhard K. Glassl  
Ron Hail  
Gail Saxton  
Susan Shelton  
Lucille C. Smith  
Selena Vaughn  
Annie L. Williams

Dr. Robert Baur,  
*Executive Director Emeritus*

David R. Frensky, Esq.,  
*Board Member Emeritus*

James W. Smith,  
*Board Member Emeritus*  
*In memoriam 1927 – 2022*

## 2021 HIGHLIGHTS

### 24%

Employees who  
have been on  
staff 10+ years



### 90%

Employees who  
hold bachelor's  
degree or higher

### 1,527

Clients served  
in 2021



### 54% Males



### 46% Females

49.6%

38%

4.7%

1.4%

6.3%

■ Caucasian  
■ African American  
■ Multi-racial  
■ Hispanic  
■ Other/Unspecified



## Residential Treatment

ECH's nationally-recognized residential treatment program is licensed to provide intensive, full-time care for young people ages 6-18. Youth receive individual, group, and family counseling as well as case management and psychiatric services. During their stay with us, they find a safe place to address their unique challenges and learn skills that can help them return to family and community life.

Children served .....	70
Average age of client.....	14.8
Average daily census .....	25.6
Average length of stay.....	310 days
Youth satisfaction score .....	4.46
(on 5 point scale)	



[everychildshope.org](http://everychildshope.org)



## Steppingstone Transitional Living

The Steppingstone program is offered in Kansas City and St. Louis to walk alongside youth ages 16-21 as they navigate the crucial time between childhood and adulthood. Services are customized to each participant's needs and can include housing, life skills training, case management, mental health services, and medical coordination. Their time with us is designed to be a launchpad for a more successful future.

### STEPPINGSTONE STL

Youth served .....	51
Average age of client.....	18.6
Average daily census .....	29.6
Discharged to a less restrictive setting .....	85.7%
Youth satisfaction score .....	4.88
(on 5 point scale)	

### STEPPINGSTONE KC

Youth served .....	138
Average age of client.....	18.6
Average daily census .....	36.3
Discharged to a less restrictive setting .....	80%
Youth satisfaction score .....	4.69
(on 5 point scale)	



## Education Services

ECH's Educational Services are focused on individualized learning, starting with early childhood through graduation. The family-friendly environment at our Early Education Center gives children a strong educational foundation, beginning at birth, until they enter kindergarten. The ECH School welcomes students from throughout the St. Louis area who struggle in a traditional classroom as well as children who are a part of our Residential Treatment program.

### EARLY EDUCATION CENTER

Children served .....	56
Average age of students .....	3
Average daily enrollment.....	34.5
Students meet or exceed growth expectations .....	91%

### ECH SCHOOL

Children served .....	67
Average age of students .....	14
Average daily census .....	29.4
% of students who showed improvement between pre and post scores in at least 1 in 4 sub-test areas.....	67%



## Home and Community-based Services

ECH's Home and Community-based Services are available in St. Louis, Jefferson City, Union, and Poplar Bluff to assist families during their most difficult moments. Family Solutions for Kids is an in-home program that helps the whole family learn new ways to address problems and relate to one another. The Foster Care Case Management team works with families by providing them with the tools and support needed for a happy, healthy future. Outpatient Psychiatry offers access to crucial behavioral health services that are in otherwise short supply.

### FAMILY SOLUTIONS FOR KIDS

Clients served .....	362
Average age of clients .....	11.7
Average length of service .....	110 days
Client satisfaction score.....	4.86
(on 5 point scale)	

### FAMILY CASE MANAGEMENT – CENTRAL REGION

Clients served .....	115
Average age of clients .....	8.6
Permanent families created .....	37

### FAMILY CASE MANAGEMENT – ST. LOUIS REGION

Clients served .....	120
Average age of clients .....	9.7
Permanent families created .....	25

### FAMILY CASE MANAGEMENT–SOUTHEAST REGION

Clients served .....	129
Average age of clients .....	7.2
Permanent Families Created .....	46

### OUTPATIENT PSYCHIATRY

Clients served .....	468
Average age of clients .....	13.7
Client satisfaction score.....	4.86
(on 5 point scale)	

# FINANCIAL REPORT

## 2021 REVENUE

Contract Service Fees .....	\$9,765,275	89%
Operating Contributions .....	\$1,133,134	10%
Miscellaneous .....	\$83,884	1%
<b>Total Revenue .....</b>	<b>\$10,982,293</b>	<b>100%</b>

## 2021 EXPENSES

St. Louis Residential Program .....	\$3,078,171	
Kansas City Steppingstone .....	\$1,935,352	
St. Louis Steppingstone .....	\$1,322,068	
Outpatient Psychiatry .....	\$492,156	
Family Solutions for Kids .....	\$580,823	
Family Case Management Services .....	\$1,559,308	
Early Education Center .....	\$572,443	
ECH School .....	\$1,064,589	
<b>Total Program Expenses .....</b>	<b>\$10,604,910</b>	<b>81.3%</b>
<b>Total Fundraising Expenses .....</b>	<b>\$551,223</b>	<b>4.2%</b>
<b>Total Management &amp; General Expenses...</b>	<b>\$1,889,909</b>	<b>14.5%</b>
<b>Total Expenses.....</b>	<b>\$13,046,042</b>	<b>100%</b>

Operating Deficit .....	\$(2,063,749)
Investment Income .....	\$4,772,201
Extinguishment of Debt.....	\$1,623,300
Capital Campaign Contributions .....	\$666,052
Agency Surplus .....	\$4,997,804

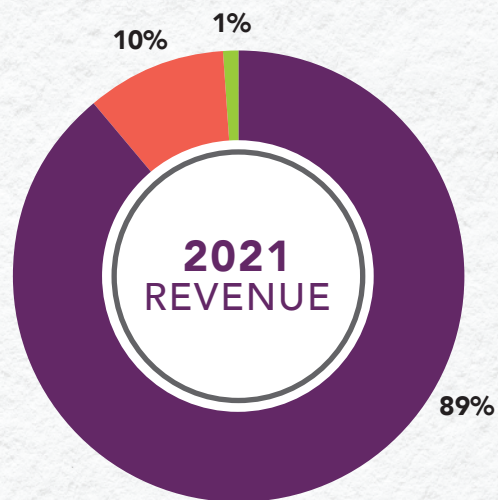
**Total Uncompensated Services..... 2,277,263**

**Donations to Reserve Fund ..... 788,324**

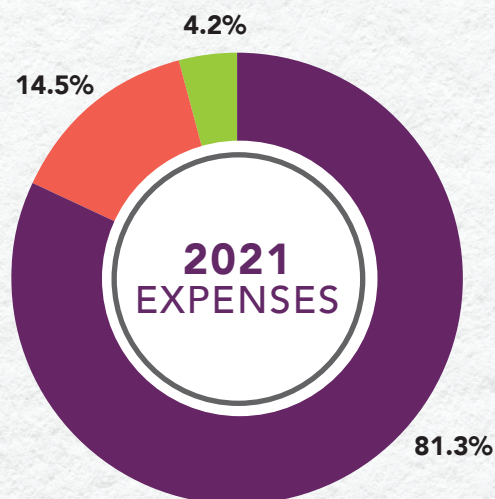
**Capital Expenditures ..... 415,568**



[www.everychildshope.org](http://www.everychildshope.org)



Contract Service Fees Contributions Miscellaneous



Total Program Expenses Total Fundraising Expenses Total Management and General Expenses



## Mission Statement

Partnering with the community to assist children, youth and families in their unique pursuit of health and wholeness through quality, professional, and faithful services.